



**EFFECTIVE: SEPTEMBER 2002**

**CURRICULUM GUIDELINES**

A: Division: **Instructional** Date: **February 2002**  
 B: Department/ **Commerce & Business Admin.** New Course  Revision   
 Program Area: **Business Management**  
 If Revision, Section(s) Revised: **H**  
 Date Last Revised: **1997-02**

C: **BUSN 420** D: **Business Law II** E: **3**

Subject & Course No. Descriptive Title Semester Credits

<b>F:</b>	Calendar Description: The course will cover a wide range of items such as general employment contracts, contracts of insurance, guarantee, bailment and agency, negotiable instruments, forms of business organization, devices for securing credit, bankruptcy, labour relations, taxation, financial institutions, and relevant provincial and federal legislation.	
<b>G:</b>	Allocation of Contact Hours to Types of Instruction/Learning Settings	<b>H:</b> Course Prerequisites:
	Primary Methods of Instructional Delivery and/or Learning Settings:	BUSN 320 and effective September 2002, English 12 with a grade of "C" or better or approved equivalent.
	<b>Lectures and Seminars</b>	<b>I:</b> Course Corequisites:
	Number of Contact Hours: (per week / semester for each descriptor)	Nil
<b>Lecture: 3 Hrs</b> <b>Seminar: 1 Hrs</b> <b>Total: 4 Hrs.</b>		<b>J:</b> Course for which this Course is a Prerequisite:
		BUSN 401 and BUSN 405 and FINC 405
Number of Weeks per Semester:		<b>K:</b> Maximum Class Size:
<b>15 Weeks X 4 Hours Per Week = 60 Hours</b>		35

**L:** PLEASE INDICATE:

<input type="checkbox"/>	Non-Credit	
<input type="checkbox"/>	College Credit Non-Transfer	
<input type="checkbox"/>	College Credit Transfer:	Requested <input type="checkbox"/> Granted <input type="checkbox"/>

SEE BC TRANSFER GUIDE FOR TRANSFER DETAILS ([www.bccat.bc.ca](http://www.bccat.bc.ca))

**M:** Course Objectives/Learning Outcomes

The student will be able to:

1. learn to recognize a legal problem, to use legal materials extensively, including reading and understanding of actual cases and interpreting the provisions of various statutes;
2. become sufficiently versed in the background of business law to communicate intelligently with others.

**N:** Course Content

1. A brief discussion of the meaning, nature and sources of law and the basic court system in Canada.
2. Special types of contracts: contract of sale, contract of insurance and guarantee, contract of bailment, contract of agency, contract of employment.
3. Credit transactions: methods of securing debts, conditional sales, chattel mortgages, assignment of book debts and other securities, Personal Property Security Act, Repairers Lien Act and Section 427 of the Bank Act. The nature of these transactions, rights and duties of the parties thereto.
4.
  - (a) Forms of business organization: sole proprietorships, partnerships, companies; philosophy behind the various forms of business.
  - (b) Partnership: its nature, the relationship of partners inter se and with outsiders, termination.
  - (c) Company law: nature of a company; considerations for incorporation; different kinds of companies; "reporting, non-reporting, federal v. provincial"; directors' role; power and duties; promoters; insider-trading.
  - (d) Shares: capital, classes of shares, par value, no par value, allotment.
  - (e) Annual reports and accounts, financial statements, minority shareholders, remedies, dissolution and winding up.
5. Bankruptcy: purpose and application of the act, methods of procedure, receiving orders, acts of bankruptcy, offences.
6. Negotiable instruments: nature and uses, kinds of instruments, parties thereto, rights of a holder, defences.
7. Labour relations: the structure of provincial labour legislation and statutory machinery, certification, collective bargaining, strikes and lockouts, Labour Relations Board, federal and provincial labour welfare legislation.
8. Taxation: federal and provincial tax legislation (other than income tax), ss. 91(3) and 92(2) of the B.N.A. Act, the Constitution, "direct" and "indirect" taxation.

- 9. Federal taxes: Excise Tax Act, R.S.C. 1970 (Vol. III, Cap. E. 12, as amended), excise tax and sales tax.
- 10. Financial institutions: Bank of Canada, chartered banks, business and powers of banks, Section 427 of the Bank Act, Business Development Bank of Canada, the Small Business Loans Act, trust, mortgage and insurance companies.

**O:** Methods of Instruction

Lecture, seminar, class participation, case studies.

**P:** Textbooks and Materials to be Purchased by Students

Smith, J.E., D.A. Soberman and A.J. Esson. The Law and Business Administration in Canada, Latest Ed. Toronto: Prentice-Hall of Canada Ltd.

**Q:** Means of Assessment

Term examinations (2)		40%
Mid-term examination	25%	
Final examination	25%	
Class participation	<u>10%</u>	
		<u>100%</u>

**R:** Prior Learning Assessment and Recognition: specify whether course is open for PLAR

No.

---

Course Designer(s): **Firoz Kassam**

---

Education Council/Curriculum Committee Representative

---

Dean/Director: **Jim Sator**

---

Registrar: **Trish Angus**